



## **M&I Materials selects virtualDCS and Vision Solutions for its data protection and disaster recovery**

*TCG Computers Ltd delivers virtualDCS's Local Recovery Appliance including Double-Take Availability to support materials manufacturer's business continuity strategy across physical and virtual platforms*

**Worcester, UK – 29th August 2012 – Vision Solutions, Inc.**, the world's leading provider of information availability software and services for Windows, Linux, IBM Power Systems and Virtual Cloud Computing markets, today announced that specialty materials manufacturer M&I Materials is using Vision Solutions **Double-Take Availability** to ensure the business continuity of its mission critical applications and data. **virtualDCS**, a Leeds-based cloud computing and services firm, is providing the solution via TGC Computers, M&I Materials trusted IT Partner & Provider as part of its **Local Recovery Appliance** product.

Using Double-Take Availability, M&I Materials' most important applications and data can now be replicated in real time from their production systems over to the Local Recovery Appliance. This provides secondary copies of the company's critical applications including Infor Syteline, Microsoft Exchange for email, Microsoft Dynamics CRM and SharePoint, which are hosted across a mix of physical and virtual machines. In the event of a disaster affecting any of the company's production servers, the secondary virtual machines hosted on the Local Recovery Appliance can provide up-to-date and running versions of these critical applications with little or no impact on the day-to-day running of the business.

Following the successful implementation of local business continuity, M&I will be expanding its disaster recovery strategy through working with TGC Computers and virtualDCS. This will be carried out later this summer when the server images hosted on the Local Recovery Appliance will be replicated to one of virtualDCS' data centres, allowing the firm to run a complete workplace recovery strategy.

### **Quotes:**

*Jeff Robinson, IT manager at M&I Materials: "M&I Materials needed a solution that would dramatically reduce the company's recovery time and provide a robust business continuity plan following our move to a virtual system. The biggest sticking point we faced was finding a product that took into account the firm's mixed physical and virtual server environment. We decided to work with TGC Computers and virtualDCS as they offered a pragmatic, cost-effective solution that resolved our specific mixed environment needs based on their local appliance and Double-Take."*

*Ian Masters, sales director, Northern Europe, at Vision Solutions:* “For many companies that virtualise their servers, they are not able to move all their applications and services over to virtual machines. This mixed environment requires a business continuity plan that takes both physical and virtual servers into account. By using one tool to protect both sets of servers, organisations can protect their critical data in real-time and cut the cost of implementing business continuity.”

*Tim Evans, Managing Director of TGC Computers:* “After speaking with M&I Materials we decided to propose the virtualDCS CloudCover™ service, as we felt it was the best possible solution to reduce the time taken to recover their critical applications and data. Using this solution we delivered the company with a time-sensitive solution that met their specific DR requirements.”

**Links:**

- Vision Solutions: <http://www.visionsolutions.com/>
- Twitter: [http://twitter.com/VSI\\_DoubleTake](http://twitter.com/VSI_DoubleTake)
- TGC Computers: <http://www.tgccomputers.co.uk/>
- virtualDCS: <http://www.virtualdcs.co.uk/>

**About Vision Solutions**

Vision Solutions, Inc. is the world's leading provider of information availability software and services for Windows, Linux, IBM Power Systems and Cloud Computing markets. Vision's trusted Double-Take®, MIMIX® and iTERA™ high availability and disaster recovery brands support business continuity, satisfy compliance requirements and increase productivity in physical and virtual environments. Affordable and easy-to-use, Vision products are backed by worldwide 24X7 customer support centers and a global partner network that includes IBM, HP, Microsoft, VMware and Dell. Privately held by Thoma Bravo, Vision Solutions is headquartered in Irvine, California, USA with offices worldwide. For more information, visit [visionsolutions.com](http://visionsolutions.com), search for VisionAvail on popular social networks or call 1 800.957.4511 (toll-free U.S. and Canada).

**About TGC Computers**

TGC Computers Ltd is a Tier 1 UK based provider of IT solutions and services offering first class consulting, technology and supply services using best of breed partners and suppliers. Since being incorporated, TGC has gone from strength to strength, and is now firmly established as a major player in the UK reseller and services arena. Our approach is simple: make IT an asset and not an afterthought. We do this by putting the customer at the heart of everything we do, employing the right people in the right roles and offering a fuss free, qualified and knowledgeable service. . For more information visit [www.tgccomputers.co.uk](http://www.tgccomputers.co.uk) or contact us on 0845 257 8017

**About virtualDCS**

The founders of **virtualDCS** have pioneered the development of the Cloud Computing industry for over a decade. As one of the first companies dedicated to Cloud services in the world, you can be confident that you and your customers will only receive the finest solutions. Our approach is to work in partnership with our clients to ensure that their infrastructure is ready to exceed the service levels demanded by their business. For more information visit [www.virtualdcs.co.uk](http://www.virtualdcs.co.uk) or contact one of our Cloud experts on 08453 888 327.

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