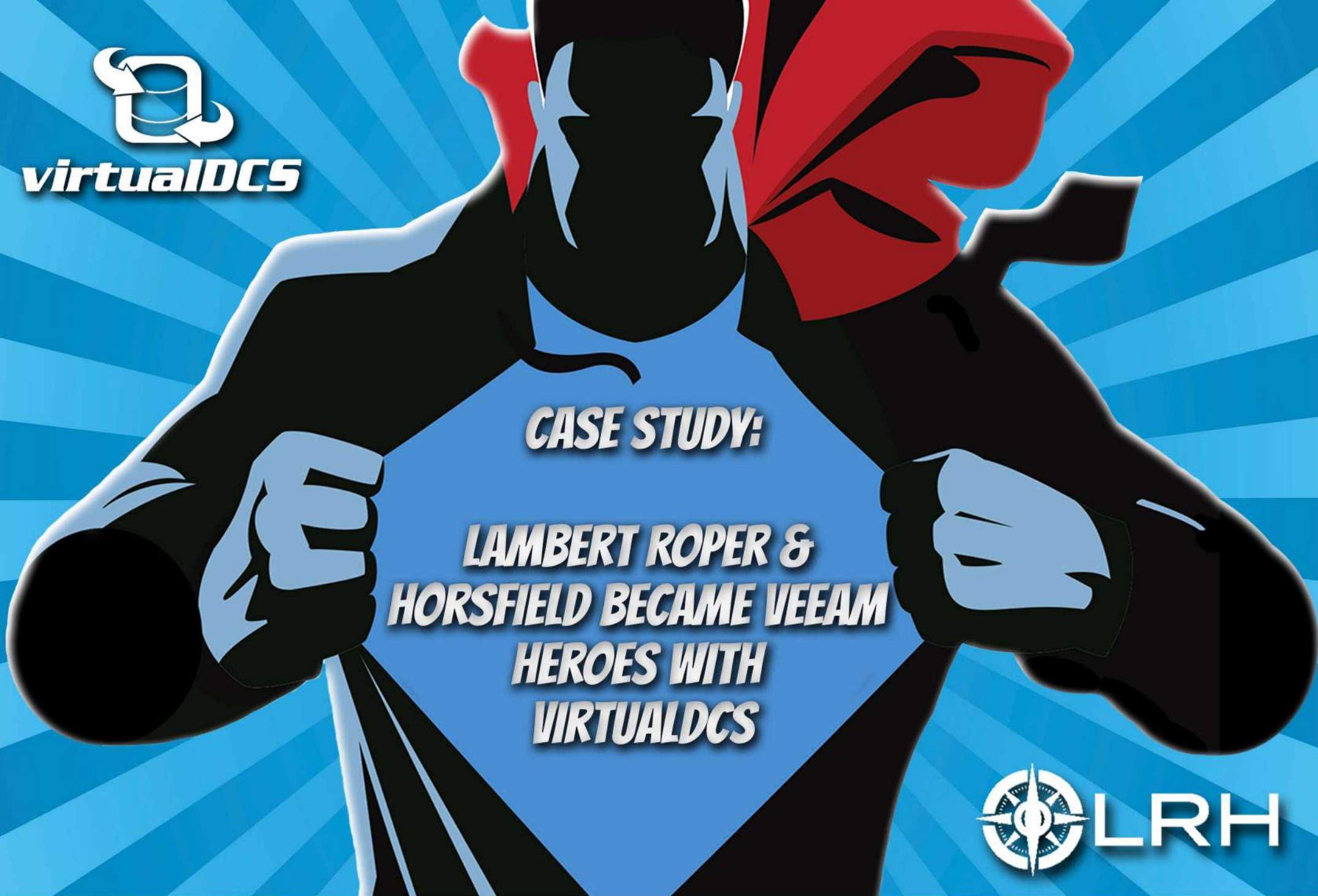




virtualDCS



CASE STUDY:

**LAMBERT ROPER &
HORSFIELD BECAME VEEAM
HEROES WITH
VIRTUALDCS**



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THE SITUATION

Lampert Roper & Horsfield (LRH) is a leading independent firm of Chartered Accountants and specialists in business development and corporate finance.

Based in Elland, the firm works across West Yorkshire and beyond, serving specialist clients including charities, trusts, manufacturing, distribution, contracting companies and care homes.

The business offers access to the wide-ranging knowledge and expertise of its directors and team, who assist clients when looking after all aspects of their financial life. From acquisitions to exit planning, LRH can help.

The need for change

Prompted by the restructure of its IT systems and the digitisation of the company's archives, the directors decided that it was time for pastures new, and after 25 years based in the Old Woolcombers Mill in Halifax, the business moved to its new premises in Elland.

Originally, LRH's recovery plan transferred its business information from one location on its premises to another, but the move meant that the business had to re-evaluate its data protection strategy.



THE TECHNOLOGY

Garry, Office and IT manager for the firm led the project.

When reflecting on the solution requirements, Garry said:

"We really needed an off-site backup solution that integrated with our current system and allowed us to take advantage of cloud technology.

We also wanted to be able to control, restore and access our data whenever, and wherever we needed to.

I looked at a variety of different solutions, but settled on Veeam Cloud Connect as an extension of our current Veeam software.



As you can imagine, there's a number of other cloud providers that partner with Veeam, but virtualDCS really stood out and I really felt like the team went the extra mile for us.

There were a number of reasons that we decided to work with virtualDCS. and one of the main factors was their UK based data centres.

Having a solution based solely in the UK was a necessity for us in order to comply with our privacy policy and GDPR legislation.

THE EXPERIENCE

We were incredibly surprised how few companies actually offered a wholly UK based solution.

For us, it was also important that our partners were located within a drivable distance from our premises and that we could contact them easily, should we need to.

To ensure our data was protected while moving offices, we had a very short turn-around time and I was really impressed with how virtualDCS rose to the challenge, even going so far as to lend LRH some additional equipment to guarantee smooth data transition."

THE RESULTS

"Overall, we're really pleased with the solution that virtualDCS has provided. Naturally, at the beginning there were a few migration issues, but virtualDCS was on hand to help with any problems and walked us through when things went wrong, even providing us with additional accounts, free of charge, until resolved.

If I had to offer advice to others in a similar position it would be that if you use Veeam software then virtualDCS should be your default off-site partner. Just talk to virtualDCS first."

Richard May, Managing Director of virtualDCS said:

ABOUT VIRTUALDCS

"We're thrilled with the positive feedback from Garry and LRH. As part of our company values, we put our customers at the heart of our business, combining innovative technology with excellent customer service is a goal for us, so we're thrilled to have made such a difference to LRH."

If you'd like to find out more about virtualDCS and its services, you can contact the team by calling +44 (0)3453 888 327 or by emailing sales@virtualDCS.co.uk.

To find out more about the services offered by Lambert Roper and Horsfield, visit their website www.lrh.co.uk, or call +44 (0) 1422 360788.

